



Nora K. Brunelle

Email: nbrunelle@fabianvancott.com

Direct Line: 801-323-2220

Fax: 801-532-3310

215 South State Street Suite 1200
Salt Lake City, Utah 84111

Practice Areas



Business Transactions & Corporate Law



Venture Capital & Financial



Women Lawyers Group

Biography

Nora is a partner at Fabian VanCott and Chair of the Business Transactions and Corporate Law practice group. She practices primarily in the areas of mergers and acquisitions, commercial transactions, and venture finance. Nora assists clients with incentive equity arrangements, management structuring, buy-sell arrangements, corporate reorganizations, venture capital, debt and equity financing, private placement offerings, and all levels of deal-making, from negotiation of the letter of intent through closing. She regularly negotiates and drafts licensing and distribution agreements, SaaS contracts, corporate sponsorship arrangements, and a full array of commercial agreements from supply contracts through complex managed services agreements. Nora provides counsel on structuring, documenting, and avoiding disputes and legal pitfalls with all stakeholders in a business: investors, customers, and personnel. Nora advises companies in a variety of industries but works most regularly with biotechnology, logistics, managed services, and software companies. Her focus is on providing targeted, efficient legal counsel with the aim of avoiding unnecessary litigation and maximizing company value. Nora graduated summa cum laude from the University of Utah law school, where she founded and served as president of the Business Law Society and was Managing Editor of the Utah Law Review. Nora has more than a decade of experience as a Fabian VanCott attorney, and has served on its board of directors.

Professional

Admitted to Utah State Bar and U.S. District Court, District of Utah

Member, American Bar Association and Salt Lake County Bar Association

Utah State Bar Association: Business, Securities, Corporate Counsel, Non-Profit Charitable, Young Lawyers sections member

Representative Projects

Ninety Million Dollar Sale of Private Business: Nora was part of the Fabian VanCott legal team representing the seller in an asset acquisition of a drilling business by an international, publicly traded company.

Largest Series A Financing in Utah History: Nora was instrumental in assisting a biotechnology company in the Phase 1 clinical stage to acquire substantial financing from international venture capital sources in Utah's largest Series A Financing.

Technology Start-Ups: Nora has assisted numerous start-up technology companies in the internet, biotechnology, GPS, and medical industries. Her work in this area includes business planning, entity formation, initial financings, and a variety of commercial transactions.

Education

J.D., University of Utah College of Law, Graduated with Highest Honors, Order of the Coif, Managing Editor of the Utah Law Review (2006), Founder and President, Business Law Society (2005), Outstanding Achievement Awards for Constitutional Law, Intellectual Property, and Environmental Law; CALI awards for Contracts, Criminal Law, Lawyering Skills, Family Law and Federal Income Tax; William H. Leary Scholar

B.A., University of Vermont, Cum Laude

Publications & Presentations

Publication: "A Political Education: An Analysis of the Policy and Politics Behind Utah's Opposition to No Child Left Behind," Utah Law Review, 2006

Publication: "Utah's Immunity Act Constitutionally Limits Aggregated Damages in Personal Injury Suits Against the State," Utah Law Review, 2005

Community Service

Mentor and Pro Bono Legal Advisor for Small Business Clinic at the University of Utah College of Law

Volunteer with Street Law, a legal services program for indigent populations

Peer Recognition

Utah Legal Elite, 2015-2016