

NINA KIM BERTELLI

Attorney / Partner | Salt Lake City

Licensure: UT

Biography

Nina Kim Bertelli represents clients in complex business transactions, including mergers and acquisitions, private equity and venture capital investments, growth equity, joint ventures, restructurings, and leveraged buyouts. She also advises clients on ERISA-regulated employee benefit matters and data privacy issues that intersect with transactions and daily operations. With a practical focus on real estate financing, Nina counsels developers, sponsors, operators, and lenders on construction and term loans, mezzanine and preferred equity, loan purchases and sales, workouts, and collateral/security matters, and she routinely coordinates title/survey review and closing mechanics (estoppels, SNDAs, payoff letters, lien releases, and escrow).

Her clients range from early-stage companies to established strategics and investment funds, and she has managed both buyer- and seller-side deals, with deal sizes ranging from \$10 million to \$420 million, across several industries, including SaaS/technology, edtech, factoring, healthcare, financial services, and aircraft acquisitions.

Off the clock, Nina chases two toddlers and epic plots—historical fiction and romantasy usually top her TBR stack.

Practice Area

MERGERS & ACQUISITIONS	TECHNOLOGY LICENSING & DATA PRIVACY
CAPITAL RAISING & OFFERINGS	ERISA & EMPLOYMENT BENEFITS
VENTURE CAPITAL & START-UPS	BUSINESS & TRANSACTIONS
INCENTIVE EQUITY & COMPENSATION	BUSINESS FORMATION, REORGANIZATION & EXITS
REAL ESTATE TRANSACTIONS	TAX-EXEMPT ORGANIZATIONS & CHARITABLE ORGANIZATIONS
ASSET PROTECTION PLANNING	

Professional History

Nina previously practiced at Kirkland & Ellis.

Community Service

- BYU Rollins Center for Entrepreneurship & Technology, 2020-2022
- Small Business Development Center, 2018-2020



FABIAN VANCOTT

CONTACT

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Education

- J.D., S.J. Quinney College of Law, University of Utah, 2016
- Utah Law Review, Executive Footnote Editor
- Commencement Ceremony Speaker - Legal Methods Writing Course Teaching Assistant
- Certificate of Service for ProBono Work
- Bachelor of Science in Criminal Justice, with a minor in Psychology, Weber State University, 2013