

NINA KIM BERTELLI

Attorney / Partner | Salt Lake City

Licensure: UT



Biography

Nina Kim Bertelli represents clients in complex business transactions, including mergers and acquisitions, private equity and venture capital investments, growth equity, joint ventures, restructurings, and leveraged buyouts. She also advises clients on ERISA-regulated employee benefit matters and data privacy issues that intersect with transactions and daily operations. With a practical focus on real estate financing, Nina counsels developers, sponsors, operators, and lenders on construction and term loans, mezzanine and preferred equity, loan purchases and sales, workouts, and collateral/security matters, and she routinely coordinates title/survey review and closing mechanics (estoppels, SNDAs, payoff letters, lien releases, and escrow).

Her clients range from early-stage companies to established strategics and investment funds, and she has managed both buyer- and seller-side deals, with deal sizes ranging from \$10 million to \$420 million, across several industries, including SaaS/technology, edtech, factoring, healthcare, financial services, and aircraft acquisitions.

Off the clock, Nina chases two toddlers and epic plots—historical fiction and romantasy usually top her TBR stack.

Practice Area

MERGERS & ACQUISITIONS

CAPITAL RAISING & OFFERINGS

VENTURE CAPITAL & START-UPS

INCENTIVE EQUITY & COMPENSATION

REAL ESTATE TRANSACTIONS

ASSET PROTECTION PLANNING

TECHNOLOGY LICENSING & DATA PRIVACY

ERISA & EMPLOYMENT BENEFITS

BUSINESS & TRANSACTIONS

BUSINESS FORMATION, REORGANIZATION & EXITS

TAX-EXEMPT ORGANIZATIONS & CHARITABLE ORGANIZATIONS

Professional History

Nina previously practiced at Kirkland & Ellis.

Community Service

BYU Rollins Center for Entrepreneurship & Technology, 2020-2022

Small Business Development Center, 2018-2020

FABIAN VANCOTT

CONTACT

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Education

J.D., S.J. Quinney College of Law,
University of Utah, 2016

Utah Law Review, Executive Footnote
Editor

Commencement Ceremony Speaker -
Legal Methods Writing Course Teaching
Assistant

Certificate of Service for ProBono Work

Bachelor of Science in Criminal Justice,
with a minor in Psychology, Weber State
University, 2013